Analysis of Income and Expenses

*Soil Survey Horizons*

*Volume 37, 1996*

### Income

- 887 Subscriptions $11,769.00
- Back volumes, single issues 326.25
- Historical Aspects and reprints 75.60
- **Total income** $12,170.85

### Expenses

- Composition, printing, paper $3,737.61
- Distribution, postage 1,131.04
- Personnel 4,571.47
- Hq. office (overhead) 1,430.18
- **Total expense** 10,870.30

**Excess of income over expenses** $1,300.55

The editorial board presents this analysis for your information. *Soil Survey Horizons* had a surplus for 1996. The number of subscribers this year decreased by 44 this year. Income decreased by 1.8% for 1996, but expenses decreased by 4.6%. Numbers of subscriptions are sufficient to cover expenses for now. However, we encourage you to get your associates to subscribe to your publication. Your continued support is essential for *Soil Survey Horizons* to operate in the black.